

Coverage via our SMP is available exclusively from these wholesale insurance brokers:

**All Risks, Ltd.**

10150 York Rd, 5th floor  
Hunt Valley, MD 21030  
Direct: 410-828-5810  
rlang@allrisks.com

**Appalachian Underwriters, Inc.**

800 Oak Ridge Turnpike, Suite A-1000  
Oak Ridge, TN 37830  
Warren Palmer  
Direct: 865-425-1051 Fax: 866-353-6883  
warren.palmer@appund.com

**International Special Risks, Inc.**

2821 East Grace Street, P.O. Box 23160  
Richmond, VA 23223  
David LeMay  
Direct: 804-644-5600 Fax: 804-644-1755  
dlemay@isr-insurance.com

**LIG Marine Managers**

9600 Koger Blvd., Suite 225  
St. Petersburg, FL 33702  
Ian Greenway  
Direct: 727-578-2800 Fax: 727-578-9977  
IRG@ligmarine.com

**MarketScout**

12700 Park Central, Suite 300  
Dallas, TX  
Daniel Kerr  
Direct: 972-934-4210 Fax: 972-934-4299  
dkerr@marketscout.com

**Peachtree Special Risk Brokers of Louisiana, LLC**

3850 N. Causeway, Suite 710  
Metairie, LA 70002  
Jeff Lasseigne  
Direct: 504-830-7347 Fax: 504-830-7337  
jlasseigne@psrllc.com

**PointSure Insurance Services, Inc.**

Subsidiary of SeaBright Insurance Holdings, Inc.  
1501 4th Ave., P. O. Box 2045  
Seattle, WA 98111-2045  
Julia Fincher  
Direct: 206-269-8603 Fax: 206-269-8907  
julia.fincher@pointsure.com

**Sloan Mason Insurance Services**

1230 Columbia Street, Suite 530  
San Diego, CA 92101  
Paul Mason  
Direct: 619-325-1806 Fax: 619-393-0453  
paul@sloanmason.com

**Swett & Crawford**

109 South 7th Street, Suite 600  
Minneapolis, MN 55402  
Ron Boudreaux  
Direct: 612-334-2393 Fax: 612-333-3666  
ron\_boudreaux@swett.com



For more information contact your insurance agent, broker or call:

John High  
Regional Underwriting Manager  
SeaBright Insurance Company  
Phone: 206-269-8524  
E-mail: john.high@sbic.com

SeaBright Insurance Company  
Corporate Administrative Offices  
Century Square  
1501 4<sup>th</sup> Avenue, Suite 2600  
Seattle, WA 98101  
1-888-636-1580

Visit us on the web at:  
[www.sbic.com](http://www.sbic.com)



## Workers' Compensation Single-Source Solutions for Small Maritime Employers



# The Bright Choice for Small Maritime Employers



SeaBright Insurance Company proudly offers workers' compensation coverage for small maritime employers and marine-related businesses such as marinas and manufacturers/repairers of recreational watercraft.

Coverage from our Small Maritime Platform (SMP) is available to marine-related businesses that pay premiums ranging from \$10,000 to \$100,000 annually. Coverage is available exclusively via a select group of insurance wholesalers nationwide.

Coverage is offered on a guaranteed cost basis and is directly billed by SeaBright.

This product is ideal for employers requiring:

- Workers' Compensation with USL&H and/or Maritime Employers' Liability (MEL)
- Workers' Compensation for other marine-related operations

A leading provider of workers' compensation for maritime employers, SeaBright has the financial strength that our brokers and policyholders require. We are rated A- IX (Excellent) by A.M. Best\*. SeaBright provides coverage and service in selected states nationwide.



\*A.M. Best ratings range from "A++" (Superior) to "F" (In Liquidation), and ratings from "A++" to "B+" are considered "Secure"

# The SeaBright Single-Source Solution for Small Maritime Employers



Maritime employers with operations on or near navigable waters face unique insurance challenges. Often the various coverages needed may not be readily available for the small marine-related employer and are usually placed with multiple insurers. Coverage disputes over claim jurisdiction, combined with the potential for inadequate limits, can make the multiple insurer approach volatile, costly, and difficult to manage.

The **SeaBright Single-Source Solution** provides in a single placement, seamless coverage for USL&H, Maritime Employer's Liability and State Act Workers' Compensation exposures. Purchasing these coverages in one policy from SeaBright gives the small maritime employer a comprehensive solution for:

- Employees working on land, and on or near navigable waterways (including US territorial waters)
- Masters and crews of owned and non-owned vessels



# Specialized Service with Superior Results

## Managed Medical Care Services

SeaBright employs proven strategies that deliver high-quality care at low cost.

- PPO Network for high-quality care at low cost
- Utilization Review assures that prescribed care is necessary and appropriate
- Medical cost containment program with greater than 40 percent average reduction in medical costs
- Field Case Management Nurses facilitate fast delivery of quality care
- Prescription Drug Program reduces medication cost and makes access easy for injured workers

## Claim Services

Effective claim handling is a time-tested specialty at SeaBright. Now, small maritime employers can receive the same high-quality claim service as our larger policyholders.

- In-house staff dedicated to administering maritime workers' compensation claims
- 24/7 availability
- Fraud savvy examiners partner with outside investigators to identify and actively prosecute fraudulent activity

## Loss Control Services

Our loss control service center responds to client requests via telephone and e-mail, providing information and resources that help to create and maintain a safe workplace.

- Available Monday through Friday from 8:00 a.m. to 4:00 p.m. Pacific Time
- BrightSource® on-line safety library with Supervisors' Safety Updates and Safety Meeting Outlines
- Sample inspection checklists
- Safety video library available at no charge